

NOTIFICATION DEAL WAS SUBMITTED

Agent: Hello [Client's Name], this is [Your Name]. I have some good news—I've just submitted your offer on the property at [Property Address].

Client: Hi [Your Name], that's great to hear! What happens now?

Agent: Now that your offer is officially in, we wait for the seller's response. They could accept, reject, or come back with a counteroffer. I've highlighted the strengths of your offer in the submission, so I'm hopeful for a positive outcome.

Client: How long do you think we'll have to wait?

Agent: Typically, sellers respond within 24 to 48 hours, especially in a competitive market. I'll stay in close contact with the selling agent to ensure we hear back as soon as possible and to advocate for your offer.

Client: That wait is going to be nerve-wracking! What should we be prepared for in case of a counteroffer?

Agent: If we get a counteroffer, it'll likely concern the sale price, closing dates, or certain contingencies. We should be ready to review the terms quickly and decide whether we can meet their requests or need to negotiate further. It's important to respond swiftly to keep your position strong.

Client: I understand. Do you think we should start preparing a potential counteroffer now, just in case?

Agent: That's a proactive approach, and I agree. Let's prepare for different scenarios. This preparation will allow us to act quickly and effectively, regardless of how they respond.

Client: Sounds like a plan. Thanks for guiding me through this, [Your Name].

Agent: Of course, [Client's Name]. It's my job to keep you informed and ready for each step. I'll contact you the moment I receive any news from the seller. Meanwhile, feel free to reach out if you have any more questions or need further clarification on anything.

Client: Will do. Thanks again, [Your Name]. I'm hoping for good news!

Agent: I am too, [Client's Name]. We've made a strong case, and I'm optimistic. Talk soon!