

VIRTUAL SHOWINGS

Conducting effective property showings remotely

Agent: Good afternoon, [Client's Name]. Thanks for joining the virtual tour today. Are you all set to explore the property from the comfort of your home?

Client: Hi, [Your Name]. Yes, I'm ready. This is my first virtual showing, so I'm quite curious about how it works.

Agent: I'm glad to guide you through it. We'll be using a 360-degree virtual tour platform that allows you to see each room as if you were walking through the house yourself. You can control the viewing angle and move from room to room at your own pace. Let's start with the living room. Are you seeing the video feed clearly on your end?

Client: Yes, the quality is great. I can really see the details.

Agent: Excellent. Notice the natural light coming through those large windows—ideal for making the space feel welcoming and airy. If you look to the right, you'll see the fireplace. It's fully functional and recently updated.

Client: That's lovely. Can we move to the kitchen next?

Agent: Of course. As we transition to the kitchen, pay attention to the layout and the appliances, which are all state-of-the-art and energy-efficient. The counter is granite, and there's ample storage space.

Client: It looks very modern. Is there a dining area?

Agent: Yes, just off the kitchen. Here, let me guide you. This area comfortably seats eight and overlooks the backyard, perfect for family dinners or entertaining guests.

Client: Can we take a look at the master bedroom?

Agent: Absolutely. Moving on to the master bedroom... Here you can see it features an ensuite bathroom and a spacious walk-in closet. The view from this room overlooks the garden.

Client: It's more impressive than I expected. How do we proceed if I'm interested?

Agent: If you're interested, the next step would be to discuss details and possibly arrange for an in-person viewing to confirm your impressions. I can also send you additional information and documentation to review.

Client: That sounds good. I appreciate this virtual walk-through; it's quite effective.

Agent: I'm pleased to hear that. I'll follow up with the documents and we can discuss any further questions you might have. Thank you for joining the tour today.